

## CEO Script – Q2 2012 Earnings Conference Call

Welcome to our call everyone. Thank you for joining us today.

In the second quarter, we increased module shipment volumes by 13.7% over the previous quarter and achieved a gross margin of 4.6%. We managed to keep our growing momentum despite the significant pressure from the feed-in-tariff adjustment in Germany, the ongoing anti-dumping and countervailing duty investigations in the U.S. and continued excessive module supply.

Our shipment volume results in the first half of the year have exceeded our expectations. Based on public information, we have become the global leader as measured by module shipment volumes among all module manufacturers. We expect to maintain this leadership in the second half of this year.

In Europe, we successfully navigated the policy uncertainty and benefited from the pull-in demand before feed-in-tariff adjustments in Germany. Due to the expiration of the cash grant program, the U.S. market experienced substantial demand by all segments in the first quarter. Total installation volumes nearly doubled the first quarter of 2011. In the second quarter, the US market continued to show solid demand across all segments.

In China, demand gradually increased in the second quarter as the installation of utility scale projects in northwestern China and the Golden Sun Program have accelerated. Importantly, we expect to see a significant increase of demand in the second half of this year, especially from September to November. By leveraging our strategic planning, solid customer base and broad sales networks in our domestic market, we are confident to achieve our shipment targets in China this year.

In addition to our aforementioned market share gains, we have continued to drive costs down throughout our value chain by making consistent technical improvements. For example, enhanced ingot casting techniques have contributed to the improvement of wafer quality and subsequently drive higher cell efficiency. In order to foster innovative thinking among our employees, we will host “The First Technology Innovation Exposition” at our Baoding headquarters in October to showcase the innovative technology improvements by our employees in all manufacturing divisions. Through this exposition and constant focus on improving our products and our processes, we aim to create and maintain an atmosphere that will encourage and reward innovation.

As market competition continues to intensify and inefficient models lacking a competitive advantage are revealed, we have seen an increase in finger pointing and the emergence of trade disputes. As you are all aware, late last year the U.S. government initiated the antidumping and countervailing duty investigations on PV cells originated from China. It is also possible that the European Union will carry out an antidumping investigation on Chinese modules in the near future.

The solar industry is global and complex and will be substantially and negatively affected by an increase in unwarranted trade protectionism. We all know that in such cases there are no winners but rather immeasurable damage and regression from our fundamental goal of making solar a cost effective energy source available to all. We will continue to work closely with our friends and partners to protect the industry as we are at a critical point that will determine its long term success. We will continue to invest in research and development initiatives that aim to provide our customers with top performing quality products.

We also firmly hold the position that high standards of corporate governance are the foundation on which we safeguard our shareholders' best interests and uphold the long-term value of our company.

We do not shrink our corporate governance responsibilities and adhere to strict organizational processes that assure our strict compliance with applicable laws and regulations. We have maintained a stable management team since our IPO in 2007 due to a culture of trust based on a shared vision upheld by a diverse number of professional managers and independent directors.

By adopting effective and redundant management systems that cover aspects such as risk management, internal controls and investment decisions, we have successfully minimized potential corporate risk and ensured sustainable and responsible growth. Furthermore, according to SEC rules and best practice of corporate governance, we have consistently improved our transparency through active and fair disclosure of information.

At present, there is a symposium taking place at our Baoding Headquarters, attended by representatives of State Grid, several electricity generating companies, and state and local government officials from NDRC and Energy Administration. So unfortunately, I will not be able to attend Q&A section. But I trust our CFO Mr. Bryan Li and our CSO Mr. Wang Yiyu will be able to answer the questions.

Now, I would like to ask Darren and Robert to talk about the European and U.S. markets.